



# the nuview

*Advising your future, 2017*

## DEAR CLIENTS

A very Happy New Year to all of our readers. Here we are in the third month of 2017 and it would seem autumn is almost upon us. For those of us who dwell in the western area of our catchment summer has avoided us almost entirely. We have had grey skies and plenty of wind and the occasional down pour. The eastern areas appear to have suffered the opposite weather extremes and the land appears very dry with high temperatures the norm.

The investment markets are continuing to perform well. This is reflected in returns for the last 12 months. We trust that the positive returns continue for some time yet however inevitably there will be a slowdown on the horizon. It is important that we meet with all our clients this year and rebalance the portfolios according to each clients' Risk Profile, Age and Needs. This is a process we do annually and is part of the service.

It will be important that we complete full reviews if this has not been done in the last two years.

The Financial Advisers Act is being rewritten. The Financial Markets Authority have released discussion papers on the proposed changes and are currently seeking feedback. We are following the discussions and will ensure that our clients are being looked after in a professional manner. We are also having to meet the requirements of the Anti- Money Laundering Countering Financial Terrorism Act. We are not aware of any cases where we have clients who fall outside the Act. We do need to keep a check on all of our clients and ensure that we have complied with all the requirements within the Act. We have our process and this then has to comply with the processes of the fund managers we deal with. Plenty of paperwork and processes but a necessary function to keep New Zealand safe.



## NEW ZEALAND SUPERANNUATION

As we go to press the Prime Minister has outlined National's policy with respect to this universal benefit.

The proposed changes will not effect anyone born before 1<sup>st</sup> July 1972. For those born after that date the retirement age progressively increases to 67. It is noted that the eligibility to access KiwiSaver remains at 65.

The proposed changes are fiscally responsible and could have been implemented on a shorter time scale. We are falling into line with our major trading partners in increasing the age of eligibility. We are not returning to the days of a surcharge or asset testing.

We believe it is a good policy and one that will sustain the country for years after we have departed. Our regret is that this policy will become a political football. Our futures should not be the subject of political points scoring.

## ONLINE APPLICATION

NZ Funds have launched a new tool to enable our clients to see their portfolios on their own devices.

If you visit [www.nzfunds.co.nz](http://www.nzfunds.co.nz) and click on the Log In button you will see a tab mynzfunds. Register with this and you will be given access to see your balances online. The setup may take a day or so as NZ Funds verifies your credentials. This is simply a security measure to ensure that they are giving access to the correct clients.

## KIWISAVER

Employees who are signed up to Kiwisaver are experiencing first-hand the benefits of compounding interest.

Firstly they contribute a minimum of 3% of their salary. This is matched by their employer and the government adds up to \$520 each year through a tax credit. All the while the funds should be earning a return. Each year the returns are added to the capital and so the returns are compounding.

The important question for each contributor is: "Am I in the right mix of investments for me? The best way to answer that is to talk to an Authorised Financial Adviser. Cynics will say that Fund Managers will churn the investment by rebalancing on a regular basis and thereby get more fees. That is not the case. Yes fund managers do charge fees for managing the money, they are fully disclosed however they do not change significantly because the funds are being rebalanced each year.

We will gladly look at a person's Kiwisaver account and check to see it conforms to that clients Age, Risk Profile and needs. There is no fee for the service and we will only recommend alternative funds if they are more beneficial to the investor.

Kiwisaver alone may not provide for all retirement needs. We have a Wealth Accumulation Strategy which, based on the client's circumstances, will specify a sum that the client will need to accumulate to meet their retirement needs. The WAS is a powerful interactive tool to plan your financial future. One major benefit of the strategy is that we update it on a regular basis with each client.



## RELAY FOR LIFE

Well the Nuview team turned up in all our glory again this year to support the Cancer Society.

It was the first time in the 18th running of the event that it has started in the rain. The rain hampered us all weekend resulting in a course change for a time and then a period where walking on the track was not allowed. It was a very well managed event and those in control made tough decisions in trying circumstances and should be applauded. Despite the hiccups it was successful and achieved the goal of raising funds for the Cancer Society. The final count is not in yet however our team will have raised close to \$3,000.00 this year. Any more donations are very welcome.

Thanks again to Caltex Fitzherbert for lending us a trailer free of charge for the weekend and to all the team members who keep on keeping on with smiles on their faces despite the weather.

## TAX AND ANNUAL ACCOUNTS

**The end of the tax year is approaching and you will soon begin to receive tax certificates.**

Please wait until you have received all of your tax certificates before bringing them in to us.

Please remember that as we are tax agents we have longer than usual to file your tax returns. We try to complete the tax returns in the order in which we receive the information from you but we are happy to expedite returns if you need it sooner, just let us know.

It is always better to send us more details rather than less, if you are unsure if we need a document please send it anyway. We will return all documents to you. We do our best to assist with missing documents, some things can be calculated or accessed elsewhere but it does slow up our process considerably so please try to keep all documents together until it is time to send them in. Dividend notices seem to be the most common missing item as they come throughout the year so are easily misplaced.

We have once again met the interim return filing targets that IRD set for us and have completed 100% of the required returns weeks before the due date. A huge pat on the back for Jo who has managed the workload extremely well. Any of you have dealt with Jo either in person or by phone will know how professional and pleasant she is to deal with.

## HERITAGE TRUST CLIENTS

Over the past year we rolled out our new process for completing annual accounts along with the tax returns for all trusts administered by Heritage Trustees. This highlighted a few areas for improvement but we are happy that we now have a much better picture of the position of each of these trusts and a better process for recording all trust transactions. We hope that trustees are happy with the improved reporting.

Please remember this process is separate from the annual review process and sometimes requires more detailed information. Here are a few reminders:

**Bank accounts** - If the Trust has bank accounts we require all bank statements with notes to indicate what each transaction relates to. (These statements must include 1 April through to 31 March, if your bank statement is not for a calendar month please include the preceding/following statement to ensure all dates are included)

**Term Deposits** - If the Trust has term deposits we need to know the balance of the term deposits on 31 March as well as any changes made during the year, this information will be in the term deposit certificates from your bank.

**Shares** - If the Trust has shares we need the dividend notices and details of any sales or purchases of shares.

---

## NZ FUNDS MANAGED SUPERANNUATION SERVICE

**This service has been launched in the last month. It is a service that is available to individuals, not trusts or joint holdings.**

Last year it became a requirement that Superannuation Funds be registered and approved by the FMA. The cost of compliance is such that a number of superannuation funds will not seek registration. Clients in these old style funds, a number of which were run by individual businesses for their staff or insurance companies, now have to find homes for their superannuation funds.

The features of this Service is that there are three Investment categories to choose from: Income, Inflation and Growth. Individual clients can choose which portfolio is most suitable for their situation with the help of their adviser. There is another option which is a Life Cycle Option whereby the decisions are automatically made for you and rebalanced annually according to your circumstances.

Access to these funds differs from Kiwsaver in that in certain circumstances you can access your funds before turning 65. From 55 onwards a client might be able to draw on a percentage of their portfolio each year under a strict formula. From age 65 the funds are all available however an investor can choose to leave their funds invested beyond 65. Withdrawal of the funds is immediate with payment to a clients' bank account taking up to four days. There is no withdrawal period as with the Managed Portfolio Service.

NZ Funds have received approval to receive overseas pension fund transfers. This will be taken up on the 7<sup>th</sup> April.

If you or anyone you know has a superannuation fund then we believe it will be worth their while to talk with us. The benefits are good and the costs are lower than other approved funds. It is a service that will appeal to those who have transferred from other jurisdictions even if they have already gone into another similar fund. Please call one of our advisers to discuss.

## KATRINA

All of our clients will have had some contact with Katrina in the last couple of years.

Katrina is our office manager. She provides the support to our three advisers and ensures the administration is up to date. We are lucky to have such a dedicated and proficient person in the office. Katrina has a fondness for soy hot chocolates at morning or afternoon tea times. Away from work Katrina has two ponies that she cares for: Wander and Whisper. Whisper is a Kaimanawa horse (pictured below). Her dedication to the ponies is inspirational.



## WEBSITE

Our website was modified towards the end of last year. We are getting good responses to the site.

There are a number of interesting articles loaded and we will continue to add to this library. We will also remove articles which become out of date. Please take the time to look at the website and please give us your feedback. If you would like to see more information then tell us and we will do our best to accommodate your requests.

## OFFICE CLOSURE

Please note that we will be closed Monday 24<sup>th</sup> April.



Congratulations to David Petre, winner of the Asteron Life Golf Trophy. 2017 is the second consecutive year he has won this

## CONTACT US

### Hastings

P (06) 878 5656

### Masterton

25 Queen Street

Masterton 5810

P (0800) 565 321

### Palmerston North

209 Broadway Ave

PO Box 5002

Palmerston North 4441

P (06) 355 4402

email: [office@nuviewwealth.co.nz](mailto:office@nuviewwealth.co.nz)

[www.nuviewwealth.co.nz](http://www.nuviewwealth.co.nz)



*Advising your future.*